



American Board of Administrative Medicine Sample Questions

These sample questions are representative of all areas of the examination blueprint. They are provided to candidates as an opportunity to familiarize themselves with the format of the test questions on the ABAM Certification Examination. It is important to note that performance on the sample questions is not a predictor of whether a candidate will pass or fail the ABAM Certification Examination.

1. According to the Blood-Borne Pathogens Standard, the major infectious blood- borne occupational hazard to health care workers is
 - A. hepatitis C.
 - B. HIV.
 - C. Ebola.
 - D. hepatitis B.

2. Examples of the causes related to a specific effect in an Ishikawa diagram include
 - A. methods, manpower, and measurement.
 - B. methods, manipulation, and measurement.
 - C. milieu, machines, and masses.
 - D. milieu, machines, and miscues.

3. The vice president of risk management at a nation-wide hospital corporation is conducting a retrospective review of 200 medical malpractice related lawsuits filed against the member hospitals. The objective is to identify common characteristics of the patients who sued. Factors likely to be identified include weak physician-patient relationship, poor or unexpected clinical outcome, severity of injury, uncertain financial future and
 - A. strong social support group especially one that includes a legal or medical professional.
 - B. spontaneous emotionally charged verbal expression of threat to sue.
 - C. apology from treating physician that does not include an acknowledgment of guilt.
 - D. negative correlation to educational level.

4. Recording an equipment lease as a purchase is allowed in accounting when the accounting principle of
- A. substance over form indicates that the lease is effectively a purchase.
 - B. historical purchase cost cannot be readily determined.
 - C. units of measure for the purchase cannot be readily determined.
 - D. going concern is in question and the organization's future is in doubt.
5. The CEO is engaged in a heated discussion with the executive team concerning an upcoming employee lay-off. The CEO is presenting a well-thought-out plan, but is using an aggressive tone in delivering the content. Which Elaboration Likelihood Model route describes how the team evaluates the argument?
- A. central
 - B. peripheral
 - C. covert
 - D. open
6. Workforce planning takes into consideration employee turnover, recruiting and selection rates, organizational growth, and
- A. market growth forecasts.
 - B. succession planning.
 - C. leave of absence rates.
 - D. employee engagement scores.
7. A large multi-specialty practice has \$10 million in annual (assume 250 business days) net patient service revenue. Third party payers and self-pay patients account for 80% and 20% of the practice's revenue, respectively. Payment from third party payers is received in 30, 60, and 90 days 70%, 20% and 10% of the time, respectively. Payment from the practice's self-pay patients is received in 30, 60, and 90 days 10%, 70% and 20% of the time, respectively. The practice uses a bank loan with an interest rate of 10% to finance its receivables. What amount listed below most closely approximates the cost to this practice of carrying accounts receivable?
- A. \$1.85 million
 - B. \$1.67 million
 - C. \$185,000
 - D. \$167,000

8. The organized framework for implementing lean principles in targeted processes is referred to as which of the following?
- A. poka yoke
 - B. production leveling
 - C. a kanban system
 - D. a kaizen event
9. A hospital's marketing department is targeting patients who are opinion leaders and participate regularly in community organizations. This best describes which of the following Individual Adopter Group categories?
- A. Innovator
 - B. Early Adopter
 - C. Early Majority
 - D. Late Majority
10. Business intelligence team members at a hospital are most interested in which of the following?
- A. value
 - B. reproducibility
 - C. analysis
 - D. clean data
11. Which of the following terms relative to job redesign is being exemplified when an employee receives an increase in responsibilities at a higher level?
- A. job enlargement
 - B. promotion in situ
 - C. job enrichment
 - D. on-the-job leadership development
12. Which care model requires members to use a gatekeeper to control service utilization and has a payment system where providers share in financial risk?
- A. health maintenance organization
 - B. preferred provider organization
 - C. point of service plan
 - D. capitated plan

13. A medical director is arranging a virtual meeting for operating room supervisors and surgeons from multiple sites to decide on a single implant supply vendor. Research into effective communication and decision-making suggests which modality would be most effective?
- A. an audio conference, because participants will compensate for the lack of visual cues by communicating more proactively
 - B. an audio conference, because participants are more likely to request additional information when needed
 - C. a videoconference, because participants are more likely to share details that result in a significantly better decision
 - D. a videoconference, because participants will use visual cues to more accurately predict if they have made a good decision
14. Which profitability analytics model is most applicable to determining where excess capacity exists?
- A. Utilization
 - B. Customer Profitability
 - C. Pricing
 - D. Revenue Cycle Management
15. The team development stage most often characterized by honing effective communication methods is
- A. forming.
 - B. storming.
 - C. norming.
 - D. performing.
16. In the Analytical Maturity Model demonstrated below, point D best represents which of the following analytical competencies?
- A. decision support, rules, and alerting
 - B. forecasting
 - C. predictive modeling
 - D. user-driven data exploration

17. Which of the following best illustrates the relationship between errors, near misses, and work-arounds?
- A. The safety pyramid
 - B. Failure modes and effect analysis
 - C. The Five Whys
 - D. The 5S method
18. Audits in an evidence-based management system are critical for an organization to be able to
- A. achieve compliance with the standards of the Sarbanes-Oxley Act.
 - B. strengthen accountability for individuals outside of the team structure.
 - C. protect the agency relationships of the organization.
 - D. limit external review and monitoring.
19. Kaizen opportunities are best characterized by which of the following?
- A. a process managed by managers
 - B. an emphasis on large improvements being implemented
 - C. the use of color coding based on performing
 - D. a process that is well-thought-out
20. The manager of the pharmacy is reviewing housekeeping cost allocation for the pharmacy department. The housekeeping budget is \$1,000,000. Housekeeping provides 50,000 hours of service. The pharmacy uses 2000 hours of housekeeping service. The allocation amount is
- A. \$1,000,000.
 - B. \$20/hour.
 - C. \$40,000.
 - D. equal to the direct cost.
21. Dealing effectively with unacceptable behavior in the work place is accomplished most commonly by using
- A. a progressive discipline approach.
 - B. behavior modification techniques.
 - C. the group feedback approach.
 - D. the due process method.

22. In terms of the Johari Window of interpersonal styles and communications, which of the following concepts has greatest relevance for organizations when individuals in different specialties must communicate in order to coordinate what they do?
- A. the arena
 - B. the blind spot
 - C. the facade
 - D. the unknown
23. Which of the following statements regarding Medicaid financing is correct?
- A. The Deficit Reduction Act added a prohibition on beneficiary cost-sharing.
 - B. The Federal Medical Assistance Percentage is tied to each state's per capita income.
 - C. Medicaid is paid through Federal Block Grants to each state.
 - D. Medicaid is financed by the federal government through Social Security taxes.
24. Which of the following types of constraints forms the important distinction between non-profit and for-profits healthcare facilities?
- A. distribution
 - B. non-distribution
 - C. profit
 - D. non-profit
25. The name preferred for non-physician health care providers such as physician assistants and nurse practitioners by The Joint Commission and the Centers for Medicare and Medicaid Services is
- A. advanced practice professionals.
 - B. mid-level providers.
 - C. allied health care professionals.
 - D. physician extenders.

26. Which of the following statements is true regarding the value hierarchy concept as it relates to the development and definition of a product or service?
- A. Use of the value hierarchy by managers requires a bottom-up approach to decision making.
 - B. A concentrated focus on the attributes of the value hierarchy by managers is necessary to help define their product or service.
 - C. The upper levels of the hierarchy provide managers with more opportunities for creative changes to the product or service.
 - D. The upper levels of the hierarchy are more focused on historical or current offerings, while the attribute level is oriented to a future state.
27. A surgeon is advising an 85-year-old male patient who has been brought to the emergency department by his wife and son. The patient has perforated colon cancer and is to undergo emergency surgery. Which of the following statements is true regarding the patient's right to make informed decisions?
- A. If the patient refuses surgery, the physician still has the obligation of disclosing the likely outcome of this decision.
 - B. The physician is only required to answer the questions asked by the patient.
 - C. The physician should only talk to the family members, since the patient has likely received morphine for pain.
 - D. Since no alternative exists, the physician is not required to disclose any alternatives to the proposed course of treatment.

Disclaimer

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Answer Key

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|------|-------|-------|
| 1. D | 10. A | 19. C |
| 2. A | 11. C | 20. C |
| 3. A | 12. C | 21. A |
| 4. A | 13. B | 22. D |
| 5. B | 14. A | 23. B |
| 6. C | 15. B | 24. B |
| 7. C | 16. C | 25. A |
| 8. D | 17. A | 26. C |
| 9. B | 18. C | 27. A |

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